## University of Northern British Columbia Faculty Association

Bargaining Bulletin 2019 #16

## Message from the Chief Negotiator:

Dear Colleagues,

As you know, on Friday, the Employer's bargaining team asked us to return to the table Tuesday afternoon. When we suggested that we could also meet before then, the Employer responded that they needed the weekend to caucus. Thus, we were disappointed when we arrived at the table at yesterday afternoon, only to learn that the Employer's position had not changed since we last met. However, we asked some questions for clarification, and returned to our room to develop a new salary proposal.

We presented that proposal at about 4:30 pm. This proposal would have seen them spend significantly less money over the course of the agreement than they otherwise would, but still achieve our salary goals at the end of the agreement. They spent several hours costing our proposal, but rejected it at about 8:30 PM. We again asked them questions and returned to our room. We ended the day working on another proposal, which we hope to finalize in time to present to the Employer's bargaining team this morning.

We are making significant efforts to develop creative proposals that achieve our goals in way that the Employer finds acceptable. We thank you for your many words of encouragement. Your resolve, and the overwhelming support we have from colleagues across the country, and from our students gives us hope that the Employer will be motivated to reach a settlement.

Ted Binnema, Chief Negotiator, UNBC FA, and the rest of the team: Jacqueline Holler, Umesh Parshotam, Matt Reid, Donna Sindaco, and Stephen Rader (ex officio).



